

### RECEIVED FEB 21 3 24 PN 103 POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

February 21, 2003

Hon. Steven W. Williams, Secretary Postal Rate Commission 1333 H Street, NW, Suite 300 Washington, D.C. 20268-0001

Dear Mr. Williams:

In connection with the Commission's rules pertaining to periodic reports, 39 C.F.R .§ 3001.102 (2002), I have enclosed copies of the following:

- (1) FY 2004 Budget, Congressional Submission;
- (2) FY 2004 Congressional Budget Workpapers; and
- (3) FY 2004 Congressional Budget, Summary Tables SE-1, 2, and 6.

Sincerely,

Daniel J. Foucheaux, Jr. Chief Counsel, Ratemaking

Daniel L. Foucheaux J.

**Enclosures** 

cc: Ms. Taylor





## Fiscal Year 2004 Budget Congressional Submission

Finance
Budget and Financial Analysis

### U.S. POSTAL SERVICE FY 2004 BUDGET

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## FISCAL YEAR 2004 BUDGET PART I APPROPRIATION REQUEST

### **Appropriations**

The following schedules reflect the Postal Service's budget request for Fiscal Year 2004.

### Revenue Forgone

The Postal Service is requesting funding in Fiscal Year 2004 for revenue forgone on free mail for the blind and overseas voting, plus reconciliation amounts for past years, consistent with 39 U.S.C. §2401(c).

### Revenue Forgone Reform Reimbursement

The Postal Service requests funding authorized under 39 U.S.C. §2401 (d) as reimbursement for losses incurred as a result of insufficient appropriations in Fiscal Years 1991 through 1993, and to compensate for revenues not received as a result of the rate phasing provisions of 39 U.S.C. §3626 (a) (3) (B).

### Public Service Costs

For public service costs, 39 U.S.C. §2401(b)(1)(G) authorizes, for years after Fiscal Year 1984, an amount equal to 5 percent of the Post Office Department's Fiscal Year 1971 appropriation. This amounts to \$460,000,000. Also, section 2401(b)(2) authorizes the Postal Service to reduce such percentage, including a reduction to zero.

The Postal Service has operated without this appropriation since Fiscal Year 1982, therefore, no appropriation for public service costs is requested during Fiscal Year 2004.

### **Emergency Response**

Funding is requested for reimbursement of expenses incurred to protect postal employees and postal customers from exposure to bio-hazardous materials.

The following schedule provides a summary of the appropriations requested and recommended level of funding.

### Appropriations Summary (in thousands of dollars)

|  | Public<br>Service<br>Costs | Revenue<br>Forgone | Transi-<br>tional<br>Costs | Emergency<br>Response | Total        |
|--|----------------------------|--------------------|----------------------------|-----------------------|--------------|
| FY 2002:   |                            |                    |                            |                       |              |
| USPS Request   | •••                        | 76,619             | •••                        | •••                   | 76,619       |
| OMB Proposal   | •••                        | 76,619             | •••                        | •••                   | 76,619       |
| Postal Service Appropriations Act, 2002 Public Law No. 107-67: Available October 1, 2001 |                            | a/<br>29,000       | •••                        |                       | a/<br>29,000 |
| Available October 1, 2002  |                            | 47,619             | •••                        |                       | 47,619       |
| FY 2002 Supplementals: Emergency Response Fund – P.L. No.107-38:                         |                            |                    |                            | 475 000               | 475 000      |
| Presidential Transfer on Nov. 20, 2001   | •••                        |                    | •••                        | 175,000               | 175,000      |
| DOD Appropriations Act, 2002- P.L. No. 107-117   | ***                        |                    | •••                        | 500,000               | 500,000      |
| Supplemental, FY2002 – P.L. No. 107-206  | •••                        | •••                | •••                        | 87,000                | 87,000       |
| FY 2 <u>003:</u>   |                            |                    | <del></del>                |                       | 4 707 000    |
| USPS Request   | •••                        | 988,188            | •••                        | 799,800               | 1,787,988    |
| OMB Proposal   |                            | 60,014             | •••                        | •••                   | 60,014       |
| Postal Service Appropriations Act, 2003 Public Law No. 108?? : (pending)                 |                            |                    |                            |                       |              |
| Available, October 1, 2002   | •••                        | 29,000             | •••                        | •••                   | 29,000       |
| Available, October 1, 2003   | •••                        | 31,014             | •••                        |                       | 31,014       |
| Y 2004:  |                            |                    |                            | 1                     |              |
| USPS Request   | •••                        | 65,521             | •••                        | 350,000               | 415,521      |
| OMB Proposal   | •••                        | 65,521             | **-                        |                       | 65,521       |
|  |                            |                    |                            |                       |              |

a/ An additional \$67,093 thousand was forward-funded from FY 2001 pursuant to P.L. No. 106-554.

### **Appropriations Summary**

|                                | FY 2002 |          |          |           | FY 2003   |          |          | FY 2004 |          |
|--------------------------------|---------|----------|----------|-----------|-----------|----------|----------|---------|----------|
|                                |         |          |          | PL107-38  |           |          |          |         |          |
|                                |         | OMB      | P.L. No. | PL107-117 |           | OMB      | P.L. No. | 1       | ОМВ      |
|                                | Request | Proposal | 107-67   | PL107-206 | Request   | Proposal | 108-??   | Request | Proposal |
| A. Total Budget Authority      |         |          |          | ĺ         |           |          |          |         |          |
| (Appropriations)               | 76,619  | 76,619   | 76,619   | 762,000   | 1,787,988 | 60,014   | 60,014   | 415,521 | 60,014   |
| B. Program by Activity:        |         |          |          |           |           |          |          |         |          |
| 1. Public Service Costs        |         |          |          |           |           |          |          |         |          |
| 2. Free for the Blind and      |         | •••      | a/ b/    |           | •••       | •••      | •••      | ***     | •••      |
| Overseas Voting                | 56,303  | 56,303   | 56,303   |           | 48,999    | 48,999   | 48,999   | 55,685  | 55,685   |
| 3. Free and Reduced-rate Mail: | 00,000  | 00,000   | a/ b/    |           | 10,000    | 10,000   | 40,000   | 00,000  | 35,000   |
| Reconciliation Adjustment      | -8,684  | -8,684   | -8,684   |           | -17,985   | -17,985  | -17,985  | -19,164 | -19,164  |
| 4. Revenue Forgone Reform      |         | 0,00     | 0,00     |           | ,,,,,     | ,        | 11,000   | ,0,101  | ,        |
| Reimbursement:                 |         |          |          |           | ĺ         |          |          |         |          |
| Current Year                   | 29,000  | 29,000   | 29,000   |           | 29,000    | 29,000   | 29,000   | 29,000  | 29,000   |
| Remaining balance              |         | •••      | •••      | ***       | 928,174   | •••      |          |         | •••      |
| 5. Emergency Response Funds    |         |          |          |           |           |          |          |         | •        |
| Presidential Transfer11/20/01  | · }     |          | •••      | 175,000   |           | •••      | ,,,      | J       |          |
| DOD Appropriations Act, 2002   |         | •••      | •••      | 500,000   |           | •••      |          |         |          |
| Suppl. Appropriation, FY2002   |         | •••      | •••      | 87,000    |           | •••      |          | •••     | •••      |
| Total                          |         |          |          | 762,000   | 799,800   |          |          | 350,000 |          |
|                                |         | _        |          |           | ···-      |          |          |         |          |
| Total Appropriations           | 76,619  | 76,619   | 76,619   | 762,000   | 1,787,988 | 60,014   | 60,014   | 415,521 | 65,521   |

a/ Includes \$47,619 thousand, not available until October 1, 2002.

b/ An additional \$67,093 thousand was forward-funded from FY 2001 pursuant to P.L. No. 106-554.

### U.S. POSTAL SERVICE Federal Funds

### General and special funds:

### Payment to the Postal Service Fund

For payment to the Postal Service Fund for: (1) current revenue forgone on free and reduced-rate mail for the blind and overseas voting, plus reconciliation amounts for past years pursuant to subsection 39 U.S.C. §2401(c), \$36,521,000; (2) reimbursement of losses incurred as a result of insufficient appropriations for revenue forgone on free and reduced-rate mail pursuant to 39 U.S.C. §2401(d), \$29,000,000; and (3) reimbursement of expenses incurred to protect postal employees and postal customers from exposure to bio-hazardous materials. \$350,000,000.

| •  | and Financing     |                     | <del></del> | <u>-</u>        |
|--|-------------------|---------------------|-------------|-----------------|
| (in thous                                      | ands of dollars)  |                     | FY          | 2004            |
|  | FY 2002<br>Actual | FY 2003<br>Estimate | Request     | OMB<br>Proposal |
| Program by activities:                         |                   |                     |             |                 |
| Payment to the Postal Service fund for:        |                   |                     |             |                 |
| Revenue forgone on free and reduced-rate mail: |                   |                     |             |                 |
| Current year                                   | 56,303            | 48,999              | 55,685      | 55,685          |
| Reconciliation adjustment                      | -8,684            | -17,985             | -19,164     | -19,164         |
|  | a/ b/             |                     | -           |                 |
| Subtotal                                       | 47,619            | 31,014              | 36,521      | 36,521          |
| Revenue forgone reform reimbursement:          | 29,000            | 29,000              | 29,000      | 29,000          |
|  | a/ b/             |                     |             |                 |
| Subtotal , free and reduced-rate mail          | 76,619            | 60,014              | 65,521      | 65,521          |
| Emergency Response Funds:                      |                   |                     | 350,000     | ***             |
| Presidential Transfer – 11/20/01               | 175,000           |                     |             |                 |
| Dept. of Defense Appropriations Act, 2002      | 500,000           |                     |             |                 |
| Supplemental Appropriation, FY2002             | 87,000            |                     |             |                 |
| Total payment to the Postal Service Fund       | a/ b/             |                     |             |                 |
| (total obligations(41.0)                       | 838,619           | 60,014              | 415,521     | 65,521          |
| Financing:                                     | a/ b/             |                     |             |                 |
| Budget authority (appropriations)              | 838,619           | 60,014              | 415,521     | 65,521          |

a/ Includes \$47,619 thousand not available until October 1, 2002

b/ An additional \$67,093 thousand was forward-funded from FY 2001 pursuant to P.L. No. 106-554.

### **Federal Funds**

### Payment to the Postal Service Fund

### Program and Financing, Cont'd (in thousands of dollars)

|   | FY 2002<br>Actual | FY 2003<br>Estimate | FY 2004<br>Estimate |              |
|---|-------------------|---------------------|---------------------|--------------|
|   |                   |                     | Request             | OMB Proposal |
| Relation of obligations to outlays: Obligations incurred, net | a/ b/<br>838,619  | 60,014              | 415,521             | 65,521       |
| Outlays   | a/ b/<br>838,619  | 60,014              | 415,521             | 65,521       |

a/ Includes \$47,619 thousand, not available until October 1, 2002.

An appropriation of \$55,685,000 is for reimbursing the Postal Service for providing free mail for the blind and overseas voting; -\$19,164,000 is a reconciliation adjustment for revenue forgone on free and reduced-rate mail; and \$29,000,000 Is for partial reimbursement for losses incurred as a result of insufficient appropriations for revenue forgone. An amount of \$350,000,000 is for emergency expenses to enable the Postal Service to protect postal employees and customers from exposure to biohazardous materials.

The following table represents the estimated revenue forgone by the Postal Service in Fiscal Year 2004 for carrying certain categories of mail for free.

b/ An additional \$67,093 thousand was forward-funded from FY 2001 pursuant to P.L. No. 106-554.

### **Justifications**

### a. FY 2004 Appropriation request for Free for the Blind and Overseas Voting mail, \$55,685,000:

### (in thousands of dollars)

|   | FY 2002 FY 2003 |        | FY 2004                   |        |                           |
|---|-----------------|--------|---------------------------|--------|---------------------------|
| ITEM  | Amount          | Amount | Change from<br>Prior Year | Amount | Change from<br>Prior Year |
| A. Free for the Blind                         | 56,132          | 48,710 | - 7,422                   | 55,104 | 6,394                     |
| B. Overseas Voting                            | 171             | 289    | 118                       | 581    | 292                       |
| Total, Free for the Blind and Overseas Voting | 56,303          | 48,999 | - 7,304                   | 55,685 | 6,686                     |

An appropriation of \$55,685,000 is requested for free mail for the blind and overseas voting which provides funding for:

Certain matter for use by the blind or other persons who cannot use or read conventionally printed materials because of physical impairment can be mailed free of postage. In order to qualify, there must be no charge, rental, subscription, or other fee required for such matter.

Items mailable free by a qualifying person include unsealed letters, sound reproductions, Braille writers or typewriters, and educational or other materials or devices specifically designed or adapted for use of a visually handicapped person.

Absentee balloting materials can be mailed free by members of the Armed Forces and other U.S. citizens residing outside the territorial limits of the United States, and in bulk between state and local election officials.

Justifications - Cont'd

### b. Reconciliation Adjustment, Revenue Forgone:

### (in thousands of dollars)

|                           | FY 2002 | FY 2003 |                           | FY 2004 |                           |
|---------------------------|---------|---------|---------------------------|---------|---------------------------|
| ITEM                      | Amount  | Amount  | Change from<br>Prior Year | Amount  | Change from<br>Prior Year |
| Reconciliation adjustment | - 8,684 | -17,985 | -9,301                    | -19,164 | -1,179                    |

Under 39 U.S.C. §2401(c) the Postal Service continues to be instructed to include in its annual revenue forgone funding requests "an amount to reconcile sums authorized to be appropriated for prior fiscal years on the basis of estimated mail volume with sums which would have been authorized if based on the final audited mail volume." This instruction to seek reconciliation adjustments was not changed by section 703(a) of the Revenue Forgone Reform Act (RFRA) of 1993, which eliminated the appropriation for the revenue forgone on the various types of reduced-rate mail provided under section 3626 of title 39 (while keeping the funding mechanism for free mail for the blind and overseas voting intact).

### Justifications - Cont'd

The Postal Service, in accordance with the objectives established in the Postal Reorganization Act by the Congress, is therefore submitting a reconciliation adjustment of - \$19,164,000 to adjust the reimbursement for services performed on Free for the Blind and Overseas Voting mail during Fiscal Year 2001. The amounts appropriated to the Postal Service for Fiscal Year 2001 were based on estimates that appropriations amounting to \$66,473,000 would be required for free for the blind and overseas voting mail. However, audited mail volumes indicate that \$47,309,000 was actually required to fully reimburse the Postal Service for services provided - leaving an excess of \$19,164,000 which is returned to the Government in the Postal Service's Fiscal Year 2004 appropriation request.

|   | Free for the Blind | Overseas<br>Voting | Reduced-<br>rate Mail | Total  | Reconciliation<br>Adjustment |
|---|--------------------|--------------------|-----------------------|--------|------------------------------|
| FY 1999:                                      |                    |                    |                       |        |                              |
| Based Upon Final Audited Mail Volume          | 59,608             | 148                |                       | 59,756 |                              |
| Appropriation Received a/                     | 68,368             | 72                 |                       | 68,440 |                              |
| Reconciliation Adjustment - Funded in FY 2002 | -8,760             | 76                 |                       | >      | -8,684                       |
| FY 2000:                                      | 1                  | ľ                  |                       |        |                              |
| Based Upon Final Audited Mail Volume          | 52,229             | 525                | •••                   | 52,754 |                              |
| Appropriation Received b/                     | 69,543             | 1,196              |                       | 70,739 |                              |
| Reconciliation Adjustment - FY 2003 request   | - 17,314           | -671               |                       | >      | - 17,985                     |
| FY 2001:                                      |                    |                    |                       |        |                              |
| Based Upon Final Audited Mail Volume          | 46,330             | 979                | •••                   |        |                              |
| Appropriation Received                        | 65,932             | 541                |                       |        |                              |
| Reconciliation Adjustment - FY 2004 request   | -19,602            | 438                | •••                   | >      | -19,164                      |

a/ Received Oct. 1, 1999. Reflects 0.38% rescission authorized by the Consolidated Appropriations Act for 2000, (P. L. 106-113).

b/ Received Oct. 1, 2000. Reflects 0.22% rescission authorized by the Consolidated Appropriations Act for 2001, (P. L. 106-554).

### Justifications - Cont'd

FY 2004 Appropriation Request for Revenue Forgone Reform Reimbursement, \$29,000,000:

### (in thousands of dollars)

|  | FY 2002 |        | Y 2003                    | FY 2004 |                           |
|--|---------|--------|---------------------------|---------|---------------------------|
| ITEM   | Amount  | Amount | Change from<br>Prior Year | Amount  | Change from<br>Prior Year |
| Revenue Forgone Reform Reimbursements Current Year Installment | 29,000  | 29,000 |                           | 29,000  |                           |
| Total  | 29,000  | 29,000 |                           | 29,000  | •••                       |

The Revenue Forgone Reform Act of 1993 authorizes \$29,000,000 to be appropriated to the Postal Service for each of Fiscal Years 1994 through 2035 for revenue forgone reform reimbursement to provide partial reimbursement to the Postal Service for losses incurred as a result of insufficient amounts appropriated under section \$2401(c) for Fiscal Years 1991 through 1993, and to compensate for the additional revenues it is estimated the Postal Service would have received under the provisions of section \$3626(a) for the period beginning October 1, 1993, and ending on September 30, 1998, if the fraction specified in subclause (VI) of section \$3626(a)(3)(B)(ii) were applied with respect to such period instead of the respective fractions specified in subclauses (I) though (V) thereof.

### Justifications - Cont'd

Amounts for Recovery from and Response to Terrorist Attacks on the United States, (FY 2002), and for reimbursement of costs incurred to protect postal employees and postal customers from exposure to bio-hazardous materials.

(in thousands of dollars)

|  | FY 2002  | FY 2003 |                              | FY 2004 |                              |
|--|--|---------|------------------------------|---------|------------------------------|
| ITEM   | Amount   | Amount  | Change<br>from<br>Prior Year | Amount  | Change<br>from<br>Prior Year |
| Emergency Response Funds – P.L. No. 107-38: Presidential Transfer – 11/20/01  DOD Appropriations Act, 2002 – P.L. No.107-177 Suppl. Appropriation – P.L. No. 107-206 | 175,000<br>500,000<br><u>87,000</u><br>762,000 | 799,800 | 37,800                       | 350,000 | -449,800                     |
| Total  | 762,000  | 799,800 | 37,800                       | 350,000 | -449,800                     |

On November 20, 2001 the President released \$175,000,000 from the Emergency Response Fund to the U.S. Postal Service in response to the anthrax attacks. This included funding for an initial purchase of irradiation equipment to sanitize the mail and for the costs of personnel protection equipment (gloves, masks, barrier creams, etc.), first-response/environmental testing kits and services, site clean-up and medical goods and services, and public education material.

As part of the Department of Defense Appropriations Act, 2002 (P.L. No. 107-117), enacted January 10, 2002, Congress appropriated, from amounts authorized by P.L. No. 107-38, an additional \$500,000,000 to the Postal Service to protect postal employees and postal customers from exposure to bio-hazardous material, sanitize and screen the mail, and replace or repair postal facilities destroyed or damaged in New York City as a result of the September 11, 2001 terrorist attacks.

As a supplemental appropriation (P.L. No. 107-206) Congress appropriated an additional \$87,000,000 to support the completion of planned actions in FY2002 to improve mail safety and security.

Justifications - Cont'd

### Emergency Response Funding - cont'd

Pursuant to Public Law No. 107-117, the Postal Service submitted on March 6, 2002 an *Emergency Preparedness Plan* that outlines and discusses in detail the activities considered necessary to provide for the safety of our employees and customers. The *Plan* covers a span of several years and the activities are categorized as Near-Term, Intermediate-Term and Long-Term in describing the time frames during which these activities are planned.

In the *Plan*, the Near-Term activities identified for FY2002 are projected to total \$587 million. Of this total, \$500 million was funded by Public Law 107-117, and \$87,000,000 was funded by Public Law 107-206.

No funding for emergency preparedness was included in the initial Postal Service FY2003 Budget Request pending completion of the *Emergency Preparedness Plan*, however, a FY2003 budget amendment request was subsequently forwarded to the Office of Management and Budget to fund activities totaling \$799.8 million relating to FY2003.

The *Plan* is dynamic and, as such, some modifications are necessary as our field testing proceeds, our knowledge of biohazard detection increases, and as technology matures.

The \$350 million Emergency Response funds requested for FY 2004 will be used to continue acquisition and deployment of ventilation and filtration (VFS) equipment that was initiated with the funds provided previously. A portion of the \$587 million provided during FY 2002 is being used to develop, acquire and install VFS on our culling and canceling equipment. Our Emergency Preparedness Plan currently discusses further deployment of VFS equipment to be installed on our delivery barcode sorters (DBCS) and automated flat sorting machines (AFSM) 100 and loose mail systems. The \$350 million requested will provide funding for the DBCS and AFSM 100 VFS acquisition and deployment.

# FISCAL YEAR 2004 BUDGET FINANCIAL STATEMENTS **PART II**

The Postal Reorganization Act of 1970 (PRA), Public Law 91-375, converted the Post Office Department into the U.S. Postal Service, an independent establishment within the executive branch. The Postal Service commenced operations July 1, 1971. This agency is charged with providing reliable mail service at reasonable rates and fees.

The U.S. Postal Service is governed by an 11-member Board of Governors, including 9 Governors appointed by the President, the Postmaster General who is selected by the Governors, and the Deputy Postmaster General who is selected by the Governors and the Postmaster General.

Decisions on changes in domestic rates and postage and fees for postal services are recommended to the Governors of the Postal Service by the independent Postal Rate Commission after a hearing on the record under the Administrative Procedure Act. The Commission also recommends decisions on changes in the domestic mail classification schedule to the Governors. Decisions of the Governors on rates of postage, fees for postal services, and mail classification are final, subject to judicial review.

<u>Programs</u> - Included are all postal activities providing window services; processing, delivery, and transportation of mail; research and development; administration of postal field activities; and associated expenses of providing facilities and equipment.

<u>Financing</u> - The activities of the U.S. Postal Service are financed from the following sources: (1) mail and services revenue; (2) reimbursements from Federal and non-Federal sources; (3) proceeds from borrowing; (4) interest from U.S. securities and other investments; and (5) appropriations by the Congress. All receipts and deposits are made to the Postal Service Fund and are available without fiscal year limitation for payment of all expenses incurred, retirement of obligations, investment in capital assets, and investment in obligations and securities.

Section 2005 of Title 39, United States Code, authorizes the Postal Service to borrow money and to issue obligations for this purpose. Through the end of Fiscal Year 1990, the aggregate amount of such obligations outstanding at any one time was limited to \$10 billion. This maximum amount was increased to \$12.5 billion in Fiscal Year 1991 and to \$15.0 billion for Fiscal Year 1992 and each fiscal year thereafter. Also beginning in Fiscal Year 1991, the net increase in amounts outstanding in any year may not exceed \$2.0 billion in obligations issued for the purpose of capital improvements and \$1.0 billion for the purpose of defraying operating expenses. As of September 30, 2004, it is expected that the total debt instruments issued and outstanding pursuant to this authority will amount to \$9.925 billion.

The PRA created an independent Postal Service with a mandate to operate in a business-like manner and to report its finances using business-like accounting and budgeting. As a result, the Postal Service adopted an accrual accounting system, which follows generally accepted accounting principles, in which capital expenditures are charged to expense through depreciation over an asset's useful life. This provides an allocation of costs to the years in which an asset's benefits are received. A cash accounting approach, as used by the Federal Government, ignores the fact that valuable assets are acquired by the Postal Service and funded through postage rates set to recover the cost of those assets over their useful lives rather than in one year. Consistent with the purpose of the Act, the Office of Management and Budget (OMB) removed all Postal Service financial transactions except those involving appropriations, such as the revenue forgone payments for free and reduced-rate mail, from the Federal Government's budget and deficit calculations in Fiscal Year 1974. This action placed the Postal Service off-budget.

However, with the Fiscal Year 1986 Federal Budget, OMB placed the Postal Service back on-budget. As a result, the way capital expenditures are treated under the government's cash-basis system improperly made it appear that the "break-even" mandate of the Postal Service consistently adds to the Federal deficit in the near-term.

Enactment of the Budget Reconciliation Act of 1989 once again placed the Postal Service Fund off-budget. Effective with Fiscal Year 1990, receipts and disbursements of the Postal Service Fund are not considered as part of the congressional and executive budget process relating to calculations under the Balanced Budget and Emergency Deficit Control Act of 1985.

### Omnibus Budget Reconciliation Act of 1987 (OBRA of 1987)

The OBRA of 1987 required the Postal Service to make payments of \$350 million to the Civil Service Retirement and Disability Fund and \$160 million to the Employees Health Benefits Fund in Fiscal Year 1988. Also required was a \$270 million payment in 1989 to the Employees Health Benefits Fund. Funds for the 1988 and 1989 health benefit payments were derived from operating budget savings. An escrow account was also established with the U.S. Treasury into which the Postal Service deposited \$465 million on October 31, 1988. The escrow was terminated and the funds returned on October 1, 1989. Excluding the temporarily escrowed funds, this legislation required Postal Service payments totalling \$780 million during 1988 and 1989.

The Act also limited Postal Service capital investment commitments to \$625 million in Fiscal Year 1988. Compared to the original Fiscal Year 1988 capital investment plan, these restrictions reduced Fiscal Year 1988 capital commitments by \$1.736 billion for a 74 percent reduction. The Act also limited Fiscal Year 1989 capital commitments to \$1.995 billion, a reduction of \$635 million or 24 percent from the original plan.

### Omnibus Budget Reconciliation Act of 1989 (OBRA of 1989)

The OBRA of 1989 included several provisions affecting the Postal Service's budget for 1990 and the budgets of future years.

The OBRA of 1989 placed the Postal Service Fund off budget effective in Fiscal Year 1990. It excludes postal receipts and disbursements from the totals in the President's Budget, the Congressional Budget Resolution and Gramm-Rudman-Hollings Act sequestration. Appropriations to USPS remain on-budget.

Payments to the Department of Labor for USPS workers' compensation are accelerated. Beginning in September 1990, all future payments normally due in mid-October will be made during the preceding September. This change resulted in two payments during Fiscal Year 1990 and will cause all subsequent payments to be advanced one fiscal year. The OBRA of 1989 made USPS liable for CSRS COLA payments to USPS annuitants (or their survivors) who retire from USPS after 9/30/86. It also made USPS liable for the employer's share of health benefits costs of survivors of former USPS employees who died after 9/30/86.

### **Debt Ceiling Legislation**

Legislation enacted December 12, 1989, also increased Postal Service borrowing authority. The following changes have been made to Postal Service statutory borrowing authority:

- o Maximum total outstanding borrowing was increased from \$10.0 billion to \$12.5 billion in Fiscal Year 1991 and to \$15.0 billion for Fiscal Year 1992 and each fiscal year thereafter.
- o Maximum annual net increase in obligations outstanding for capital improvements increased to \$2.0 billion.
- o Maximum annual net increase in obligations outstanding for operating expenses increased to \$1.0 billion.

### Omnibus Budget Reconciliation Act of 1990 (OBRA of 1990)

The OBRA of 1990 affected the Postal Service as follows:

- o Existing laws which required the Postal Service to fund Civil Service Retirement System (CSRS) cost-of-living adjustments (COLA) and Federal Employees Health Benefit Program (FEHBP) premiums only for postal annuitants who retired after September 30, 1986, and their survivors, were rescinded.
- o Effective October 1, 1990, the Postal Service is required to fund the CSRS COLAs for postal annuitants who retired after June 30, 1971, and their survivors. Each year's liability will be prorated and the Postal Service's portion will reflect only Federal civilian employment service occurring after June 30, 1971. This liability will be amortized over 15 years at 5 percent interest.
- Effective October 1, 1990, the Postal Service is required to fund the employer's share of FEHBP insurance premiums for postal annuitants who retired after June 30, 1971, and their survivors. These costs are apportioned and the Postal Service's share reflects only Federal civilian employment service occurring after June 30, 1971.

### OBRA of 1990 - cont'd

- The Postal Service is liable for the retroactive CSRS COLA and FEHBP premium payments that would have been required between July 1, 1971, and September 30, 1986, if the provisions described previously had been in effect since July 1, 1971. This retroactive liability was reduced by \$780 million representing the extraordinary Postal Service payments required by the Omnibus Budget Reconciliation Act of 1987 and the remaining balance was liquidated during FY 1991-1995.
- o Included several reforms to the FEHBP to help control FEHBP premium increases beginning in FY 1991.

### Omnibus Budget Reconciliation Act of 1993 (OBRA of 1993)

The OBRA of 1993 obligated the Postal Service to pay interest on the retroactive assessments due under the OBRA of 1990. The OBRA of 1993 assessment represents interest at 5 percent on the employer's portion of annuitant COLAs and health benefits, previously paid by the U. S. Government, that the Postal Service would have paid had the provisions of the OBRA of 1990 been in effect from July 1, 1971 through September 30, 1986. This interest assessment, totaling \$1.041 billion, was paid in three equal annual installments beginning September 30, 1996.

### **Balanced Budget Act of 1997**

Under the Postal Reorganization Act of 1971, the U.S. Government remained responsible for payment of all Post Office Department workers' compensation claims incurred before July 1, 1971. This Act required that the newly created Postal Service be responsible only for its own workers' compensation claims. However, the Balanced Budget Act of 1997 repealed the authorization for transitional appropriations to the Postal Service that had funded the liabilities of the former Post Office Department to the Employees' Compensation Fund. Effective October 1, 1997, these remaining claims became liabilities of the Postal Service payable out of the Postal Service Fund. At September 30, 1997, the discounted present value of these liabilities was estimated at \$258 million.

The various OBRA's, described previously, and the Balanced Budget Act of 1997 have resulted in the cumulative total of \$22.8 billion in cost transfers to the Postal Service as of September 30, 2002.

### Revenue Forgone Reform Act of 1993

Congress did not fund Postal Service revenue forgone requests at amounts that were required to fully fund the services rendered during fiscal years 1991, 1992, and 1993. These unpaid appropriation shortfalls totaled \$516 million as of September 30, 1993. The Revenue Forgone Reform Act of 1993 (Act) was enacted to provide funding for these appropriation shortfalls as well as for the cost of phasing out certain aspects of the revenue forgone program (estimated at \$702 million) during fiscal years 1994 through 1998. The Act authorizes the total of \$1.218 billion payable to the Postal Service in 42 annual installments of \$29 million each, without interest, during 1994 through 2035, as reimbursement for these amounts due.

### Emergency Supplemental Appropriations Act for Recovery from and Response to Terrorist Attacks on the United States (P.L. No. 107-38)

On November 20, 2001 the President released \$175 million from the Emergency Response Fund to the U.S. Postal Service in response to the anthrax attacks. This included \$100 million for an initial purchase of irradiation equipment to sanitize the mail and \$75 million for the costs of personnel protection equipment, first-response/environmental testing kits and services, site clean-up and medical goods and services, and public education material.

As part of the Department of Defense Appropriations Act, 2002 (P.L. 107-117), enacted January 10, 2002, Congress appropriated, from amounts authorized by P.L. No. 107-38, an additional \$500 million to the Postal Service to protect postal employees and postal customers from exposure to bio-hazardous material, sanitize and screen the mail, and replace or repair postal facilities destroyed or damaged in New York City as a result of the September 11, 2001 terrorist attacks. A supplemental appropriation, P.L. 107-206 provided an additional \$87 million to support completion of planned FY 2002 activities.

The following Program and Financing Statement and Statement of Revenue and Expense reflect actual financial results for Fiscal Year 2002 and the Postal Service forecasts for Fiscal Years 2003 and 2004.

### U.S. POSTAL SERVICE PROGRAM AND FINANCING

| ITEM   | ACTUAL<br>FY 2002 | ESTIMATE<br>FY 2003 | ESTIMATE<br>FY 2004 |
|--|-------------------|---------------------|---------------------|
| Obligations by Program Activity:                                       | 11202             |                     |                     |
| Reimbursable Program:  |                   |                     |                     |
| Postal Field Operations  | 46,553,000        | 47,452,000          | 48,257,000          |
| Transportation   | 5,132,000         | 5,499,000           | 5,764,000           |
| •  | 1,713,000         | 1,763,000           | 1,924,000           |
| Building Occupancy   | 2,964,000         | 2,988,000           | 3,348,000           |
| Supplies and Services Research and Development                         | 43,000            | 43,000              | 43,000              |
| Administration and Area Operations                                     | 7,073,000         | 7,577,000           | 7,591,000           |
| Interest   | 1,966,000         | 1,612,000           | 1,571,000           |
| Servicewide Expenses   | 156,000           | 197,000             | 205,000             |
| Capital Investments  | 1,260,000         | 2,557,000           | 2,938,000           |
| Total New Obligations  | 66,860,000        | 69,688,000          | 71,641,000          |
| Budgetary Resources Available for Obligation:                          | <u> </u>          |                     |                     |
| New Budget Authority (gross)   | 69,759,000        | 70,489,000          | 72,029,000          |
| Redemption of Debt   | -2,899,000        | -801,000            | -388,000            |
| Total Budgetary Resources Available for Obligation                     | 66,860,000        | 69,688,000          | 71,641,000          |
| Total New Obligations  | -66,860,000       | -69,688,000         | -71,641,000         |
| New Budget Authority (gross)   |                   |                     |                     |
| Authority to Borrow (indefinite)                                       | 3,071,000         | 51,000              | 877,000             |
| Spending Authority from Offsetting Collections: Offsetting Collections | 66,688,000        | 70,438,000          | 71,152,000          |
| Total New Budget Authority (gross)                                     | 69,759,000        | 70,489,000          | 72,029,000          |

### U.S. POSTAL SERVICE PROGRAM AND FINANCING

| ITEM                                       | ACTUAL<br>FY 2002 | ESTIMATE<br>FY 2003 | ESTIMATE<br>FY 2004 |
|--|-------------------|---------------------|---------------------|
| Change in Obligated Balances:              |                   |                     |                     |
| Obligated Balance, Start of Year           | 18,751,000        | 19,574,000          | 19,572,000          |
| Total new Obligations                      | 66,860,000        | 69,688,000          | 71,641,000          |
| Total outlays (gross)                      | -66,037,000       | -69,690,000         | 70,765,000          |
| Obligated Balance, End of Year             | 19,574,000        | 19,572,000          | 20,448,000          |
| Outlays (gross) Detail:                    |                   |                     | <del></del>         |
| Outlays from New Permanent Authority       | 66,037,000        | 69,690,000          | 70,765,000          |
| Offsets:                                   |                   |                     |                     |
| Against Gross Budget Authority and Outlays |                   |                     |                     |
| Offsetting Collections from:               |                   |                     |                     |
| Federal Sources                            | 1,711,000         | 981,000             | 973,000             |
| Interest on U.S. Securities                | 20,000            | 20,000              | 20,000              |
| Non-Federal sources                        | 64,957,000_       | 69,437,000          | 70,159,000          |
| Total, Offsetting Collections              | 66,688,000        | 70,438,000          | 71,152,000          |
| Net budget Authority and Outlays:          |                   |                     |                     |
| Budget Authority                           | 3,071,000         | 51,000              | 877,000             |
| Outlays                                    | -651,000          | -748,000            | -387,000            |

### U.S. POSTAL SERVICE STATEMENT OF REVENUE AND EXPENSE

|                      | ACTUAL<br>FY 2002 | ESTIMATE<br>FY 2003 | ESTIMATE<br>FY 2004 |
|----------------------|-------------------|---------------------|---------------------|
| TOTAL REVENUES       | 66,688,000        | 70,438,000          | 71,152,000          |
| TOTAL EXPENSES       | 67,364,000        | 69,838,000          | 71,652,000          |
| NET INCOME, LOSS (-) | -676,000          | 600,000             | -500,000            |
| NET HOOME, LOSS (-)  | -070,000          |                     | -300,000            |

## UNITED STATES POSTAL SERVICE FY 2004 CONGRESSIONAL BUDGET WORKPAPERS

### FISCAL YEAR 2004 PRESIDENT'S BUDGET HIGHLIGHTS

| ITEM   | FY 2002<br>ACTUAL        | USPS<br>FY 2003<br>ESTIMATE | OMB<br>PROPOSED<br>ADJ. | OMB<br>FY 2003<br>ESTIMATE | USPS<br>FY 2004<br>ESTIMATE | OMB<br>PROPOSED<br>ADJ. | OMB<br>FY 2004<br>ESTIMATE |
|--|--------------------------|-----------------------------|-------------------------|----------------------------|-----------------------------|-------------------------|----------------------------|
| Workyears  | 865,242                  | 845,310                     |                         | 845,310                    | 831,531                     |                         | 831,531                    |
| *****  |                          |                             |                         |                            |                             |                         |                            |
| Mail Volume (Millions of Pieces) Mail Volume (Percent Change Over    | 202,822                  | 205,682                     |                         | 205,682                    | 209,795                     |                         | 209,795                    |
| Previous Year)   | -2.24%                   | 1.41%                       |                         | 1.41%                      | 2.00%                       |                         | 2.00%                      |
| Workyears (Percent Change Over<br>Previous Year)                     | -3.79%                   | -2.30%                      |                         | -2.30%                     | -1.63%                      |                         | -1.63%                     |
| Change in Peices Per Workyear (Percent<br>Change Over Pervious Year) | 1.62%                    | 3.80%                       |                         | 3.80%                      | 3.69%                       |                         | 3.69%                      |
| *******  |                          |                             |                         |                            |                             |                         |                            |
| Total Revenues and Operating Receipts Total Expenses                 | 66,509,333<br>67,185,781 | 70,437,693<br>69,838,951    |                         | 70,437,693<br>69,838,951   | 71,151,645<br>71,652,097    |                         | 71,151,645<br>71,652,097   |
| Net Income or (Loss)   | (676,448)                | 598,742                     |                         | 598,742                    | (500,452)                   |                         | (500,452)                  |
| *****  |                          |                             |                         |                            |                             |                         |                            |
| Capital Committments (\$000) Gross                                   | 1,317,032                | 2,556,665                   |                         | 2,556,665                  | 2,938,415                   |                         | 2,938,415                  |
| Capital Committments (\$000) Net                                     | 1,259,339                | 2,556,665                   |                         | 2,556,665                  | 2,938,415                   |                         | 2,938,415                  |
| *****  |                          |                             |                         |                            |                             |                         |                            |
| Capital Outlays (\$000)  | 1,609,067                | 1,982,863                   |                         | 1,982,863                  | 2,515,765                   |                         | 2,515,765                  |
|  | •                        | •                           |                         |                            |                             |                         |                            |

ACTUAL FISCAL YEAR:

2002

**BUDGET HIGHLIGHTS** 

### Cost Segment 1 Postmasters

| Resources:            | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|-----------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Positions             |                   |                     |                             |                    |                     |                             |                    |
| Wkyr                  | 31,217            | 31,217              | -                           | 0.0%               | 31,217              | -                           | 0.0%               |
| Expenses (\$000):     |                   |                     |                             |                    |                     |                             |                    |
| Salaries and Benefits | 1,781,179,556     | 1,870,184,921       | 89,005,365                  | 5.0%               | 1,987,799,871       | 206,620,315                 | 6.3%               |
| Travel of Persons     | 18,873,758        | 19,190,837          | 317,079                     | 1.7%               | 19,313,658          | 439,900                     | 0.6%               |
| Trans. of Hsld Eff    | 1,610,443         | 1,637,498           | 27,055                      | 1.7%               | 1,647,978           | 37,535                      | 0.6%               |
| TOTAL                 | 1,801,663,756     | 1,891,013,256       | 89,349,499                  | 5.0%               | 2,008,761,507       | 207,097,751                 | 6.2%               |

### Description:

This segment includes personnel costs that can be attributed to postmasters, district managers/postmasters, and some Bulk Mail Centers managers. Segment 1 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-accounts 101, 102 and 161. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

Current Period \* Actual Fiscal Year: FY 2002

### Cost Segment 2 ProfessIs & Supervisors

|                         | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|-------------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:              |                   |                     |                             | ľ                  |                     |                             |                    |
| Positions<br>Wkyr       | 55,772            | 55,772              | -                           | 0.0%               | 55,772              | -                           | 0.0%               |
| Expenses (\$000):       |                   |                     |                             |                    |                     |                             |                    |
| Salaries and Benefits   | 3,557,104,526     | 3,730,008,615       | 172,904,089                 | 4.9%               | 3,959,360,283       | 402,255,757                 | 6.1%               |
| Travel of Persons       | 40,932,356        | 41,620,019          | 687,664                     | 1.7%               | 41,886,387          | 954,032                     | 0.6%               |
| Trans, of Hsld Eff      | 3,526,394         | 3,585,637           | 59,243                      | 1.7%               | 3,608,585           | 82,192                      | 0.6%               |
| Benefits: Former Person | 107,321           | 107,321             | •                           | 0.0%               | 107,321             | •                           | 0.0%               |
| TOTAL                   | 3,601,670,596     | 3,775,321,591       | 173,650,996                 | 4.8%               | 4,004,962,576       | 403,291,980                 | 6.1%               |

### Description:

This segment includes personnel costs that can be attributed to supervisors and technical personnel in field installations, except those in custodial, building and equipment maintenance activities (Segment 11), motor vehicle service activities (Segment 12), and miscellaneous local operations (Segment 13). Managers of postal installations other than post offices and Bulk Mail Centers managers are covered by this segment. Segment 2 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-accounts 103 and 130. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

Current Period
Actual Fiscal Year:

### Cost Segment 3 Clerks & MH CAG A to J

|   | Actual<br>FY 2002                                 | Estimate<br>FY 2003                               | Change<br>Amount<br>FY 2003        | Percent<br>FY 2003 | Estimate<br>FY 2004                               | Change<br>Amount<br>FY 2004        | Percent<br>FY 2004 |
|---|---|---|------------------------------------|--------------------|---|------------------------------------|--------------------|
| Resources:<br>Positions<br>Wkyr   | 350,066   | 339,060   | (11,006)                           | -3.1%              | 325,643   | (24,423)                           | -4.0%              |
| Expenses (\$000):   |   |   |                                    |                    |   |                                    |                    |
| Salaries and Benefits<br>Travel of Persons<br>Trans. of Hsld Eff<br>Benefits: Former Person | 18,031,547,757<br>5,815,817<br>173,330<br>353,995 | 18,190,750,635<br>5,728,036<br>170,712<br>353,995 | 159,202,878<br>(87,781)<br>(2,618) |                    | 18,056,989,669<br>5,585,690<br>166,607<br>353,995 | 25,441,912<br>(230,127)<br>(6,723) |                    |
| TOTAL   | 18,037,890,898                                    | 18,197,003,377                                    | 159,112,479                        | 0.9%               | 18,063,095,961                                    | 25,205,063                         | -0.7%              |

### Description:

This segment included personnel costs that can be attributed to clerks and mailhandlers personnel in CAG A-J post offices, their classified stations and branches, processing and distribution centers/facilities, air mail centers, facilities, bulk mail centers, and remote encoding centers. Segment 3 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-accounts 104 and 107. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

Current Period
Actual Fiscal Year:

### Cost Segment 4 Clerks CAG K

|  | Actual<br>FY 2002   | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|--|---------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:<br>Positions<br>Wkyr            | 133                 | 133                 | (0)                         | 0.0%               | 133                 | (0)                         | 0.0%               |
| Expenses (\$000):                          |                     |                     |                             |                    |                     | . ,                         |                    |
| Salaries and Benefits<br>Travel of Persons | 5,723,924<br>14,955 | 5,945,936<br>15,204 | 222,012<br>249              | 3.9%<br>1.7%       | 6,182,275<br>15,300 | 458,351<br>345              | 4.0%<br>0.6%       |
| TOTAL                                      | 5,738,879           | 5,961,140           | 222,261                     | 3.9%               | 6,197,575           | 458,696                     | 4.0%               |

### Description:

This segment included personnel costs that can be attributed to clerks in CAG K post offices. Segment 4 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-account 105. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

Current Period Actual Fiscal Year:

### Cost Segment 6 City Delivery Carriers

|  | Actual<br>FY 2002                     | Estimate<br>FY 2003                   | Change<br>Amount<br>FY 2003   | Percent<br>FY 2003   | Estimate<br>FY 2004                   | Change<br>Amount<br>FY 2004    | Percent<br>FY 2004   |
|--|---------------------------------------|---------------------------------------|-------------------------------|----------------------|---------------------------------------|--------------------------------|----------------------|
| Resources:<br>Positions<br>Wkyr                                  | 255,663                               | 255,659                               | (4)                           | 0.0%                 | 255,510                               | (153)                          | -0.1%                |
| Expenses (\$000):  |                                       |                                       |                               |                      |                                       |                                |                      |
| Salaries and Benefits<br>Travel of Persons<br>Trans. of Hsld Eff | 14,144,893,934<br>1,304,690<br>79,457 | 14,224,262,641<br>1,326,537<br>80,788 | 79,368,707<br>21,847<br>1,331 | 0.6%<br>1.7%<br>1.7% | 14,712,508,403<br>1,334,202<br>81,254 | 567,614,469<br>29,512<br>1,797 | 3.4%<br>0.6%<br>0.6% |
| TOTAL  | 14,146,278,081                        | 14,225,669,965                        | 79,391,885                    | 0.6%                 | 14,713,923,859                        | 567,645,778                    | 3.4%                 |

### Description:

This segment includes personnel costs that can be attributed to city delivery carriers. Segment 6 includes office activity, and segment 7 includes street activity. Segment 6 and 7 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-account 113. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

Current Period
Actual Fiscal Year:

### Cost Segment 8 Vehicle Drivers

|  | Actual<br>FY 2002     | Estimate<br>FY 2003   | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004   | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|--|-----------------------|-----------------------|-----------------------------|--------------------|-----------------------|-----------------------------|--------------------|
| Resources:<br>Positions<br>Wkyr            | 10,099                | 10,100                | 1                           | 0.0%               | 10,100                | 1                           | 0.0%               |
| Expenses (\$000):                          |                       |                       |                             |                    |                       |                             |                    |
| Salaries and Benefits<br>Travel of Persons | 553,004,321<br>33,147 | 571,137,914<br>33,707 | 18,133,594<br>560           | 3.3%<br>1.7%       | 590,623,794<br>33,923 | 37,619,473<br>776           | 3.4%<br>0.6%       |
| TOTAL                                      | 553,037,468           | 571,171,621           | 18,134,154                  | 3.3%               | 590,657,716           | 37,620,249                  | 3.4%               |

### Description:

This segment includes personnel costs that can be attributed to vehicle service drivers. Segment 8 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-account 114. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

Current Period
Actual Fiscal Year:

### Cost Segment 10 Rural Carriers

|                       | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|-----------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:            |                   |                     |                             |                    |                     |                             |                    |
| Positions             | 00.070            | 00.070              |                             | 0.00/              | 00.070              |                             | 0.007              |
| Wkyr                  | 93,070            | 93,070              | -                           | 0.0%               | 93,070              | -                           | 0.0%               |
| Expenses (\$000):     |                   |                     |                             |                    |                     |                             |                    |
| Salaries and Benefits | 4,219,085,670     | 4,486,984,063       | 267,898,392                 | 6.3%               | 4,560,914,228       | 341,828,558                 | 1.6%               |
| Travel of Persons     | 1,909,334         | 1,941,347           | 32,013                      | 1.7%               | 1,953,710           | 44,376                      | 0.6%               |
| Equipment Maint Allow | 392,199,248       | 404,461,828         | 12,262,580                  | 3.1%               | 416,461,103         | 24,261,855                  | 3.0%               |
| TOTAL                 | 4,613,194,253     | 4,893,387,238       | 280,192,985                 | 6.1%               | 4,979,329,041       | 366,134,788                 | 1.8%               |

### Description:

This segment includes personnel costs that can be attributed to rural carriers. Segment 10 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-account 112. Also included are amounts recorded in account identifier codes related to the same sub-accounts. Rural carrier equipment maintenance allowance cost (52462) are included in this segment.

Current Period
Actual Fiscal Year:

### Cost Segment 11 Bldg, Plt, & Oper Equip

|   | Actual<br>FY 2002           | Estimate<br>FY 2003   | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|---|-----------------------------|-----------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:<br>Positions<br>Wkyr               | 47,794                      | 47,624                | (169)                       | -0.4%              | 47,410              | (383)                       | -0.4%              |
| Expenses (\$000):                             |                             |                       |                             |                    |                     |                             |                    |
| Salaries and Benefits                         | 2,638,327,605               | 2,717,707,499         | 79,379,894                  | 3.0%               | 2,802,470,652       | 164,143,047                 | 3.1%               |
| Travel of Persons<br>Trans. of Hsld Eff       | 14,505,678<br>250,361       | 14,664,220<br>253,078 | 158,542<br>2,717            | 1.1%<br>1.1%       | •                   | 144,686<br>2,454            | -0.1%<br>-0.1%     |
| Contract Job Cleaners Benefits: Former Person | 73,995,008<br><b>8</b> ,777 | 75,717,882<br>8,777   | 1,722,874<br>-              | 2.3%<br>0.0%       | 77,564,196<br>8,777 | 3,569,188<br>-              | 2.4%<br>0.0%       |
| TOTAL   | 2,727,087,429               | 2,808,351,456         | 81,264,027                  | 3.0%               | 2,894,946,804       | 167,859,374                 | 3.1%               |

### Description:

This segment includes all personnel costs, including supervision, that can be attributed to building services, postal operating, building, and plant equipment maintenance, maintenance administrative support, and repair and service center activities. Segment 11 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-accounts 121, 123, 125, 127, and 153. Also included are amounts recorded in account identifier codes related to the same sub-accounts. Costs for contract cleaners (52311) are included in this segment.

**Current Period Actual Fiscal Year:** 

### Cost Segment 12 Vehicle Maintenance

|                          | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|--------------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:               |                   |                     |                             |                    |                     |                             |                    |
| Positions                |                   |                     |                             |                    |                     |                             |                    |
| Wkyr                     | 6,291             | 6,290               | (0)                         | 0.0%               | 6,290               | (0)                         | 0.0%               |
| Expenses (\$000):        |                   |                     |                             |                    |                     |                             |                    |
| Salaries and Benefits    | 356,694,250       | 368,480,409         | 11,786,159                  | 3.3%               | 381,546,422         | 24,852,172                  | 3.5%               |
| Travel of Persons        | 1,105,785         | 1,124,290           | 18,505                      | 1.7%               | 1,131,464           | 25,679                      | 0.6%               |
| Trans. of Hsld Eff       | 3,543             | 3,602               | 59                          | 1.7%               | 3,625               | 82                          | 0.6%               |
| Vehicle Hire             | 29,049,549        | 28,957,624          | (91,926)                    | -0.3%              | 29,669,426          | 619,877                     | 2.5%               |
| Vehicle Repair & Maint   | 99,489,563        | 102,596,954         | 3,107,391                   | 3.1%               | 105,642,108         | 6,152,545                   | 3.0%               |
| Elec. Pwr for Motor Veh  | 236,819           | 240,640             | 3,821                       | 1.6%               | 243,643             | 6,824                       | 1.2%               |
| Operating Supplies & Mat | 161,185,830       | 165,204,796         | 4,018,966                   | 2.5%               | 166,589,401         | 5,403,571                   | 0.8%               |
| Vehicle Suppl & Mat      | 153,498,645       | 157,325,940         | 3,827,296                   | 2.5%               | 158,644,511         | 5,145,866                   | 0.8%               |
| VMF Inv Adj: Suppl & Mat | 3,528,812         | 3,616,798           | 87,986                      | 2.5%               | 3,647,111           | 118,299                     | 0.8%               |
| TOTAL                    | 804,792,795       | 827,551,053         | 22,758,257                  | 2.8%               | 847,117,710         | 42,324,915                  | 2.4%               |

### **Description:**

This segment includes all personnel costs, including supervision, that can be attributed to motor vehicle maintenance services. Segment 12 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-account 141. Also included are amounts recorded in account identifier codes related to the same sub-accounts. Cost for motor vehicle supplies, materials, maintenance, and vehicle hire are included in this segment.

Current Period
Actual Fiscal Year:

#### Cost Segment 13 Miscellaneous Field Ops

|                         | Actual<br>FY 2002  | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|-------------------------|--------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:<br>Positions |                    |                     |                             |                    |                     |                             |                    |
| Wkyr                    | 644                | 644                 | -                           | 0.0%               | 644                 | -                           | 0.0%               |
| Expenses (\$000):       |                    |                     |                             |                    |                     |                             |                    |
| Salaries and Benefits   | 67,220,989         | 69,043,412          | 1,822,423                   | 2.7%               | 71,431,777          | 4,210,788                   | 3.5%               |
| Travel of Persons       | 69,121,554         | 70,271,725          | 1,150,171                   | 1.7%               | 70,878,151          | 1,756,597                   | 0.9%               |
| Trans. of Hsld Eff      | 24,664,384         | 25,265,684          | 601,299                     | 2.4%               | 25,465,244          | 800,860                     | 0.8%               |
| Other Services          | 1,337              | 1,383               | 45                          | 3.4%               | 1,430               | 92                          | 3.4%               |
| Supplies and Materials  | <b>29</b> ,967,208 | 30,985,698          | 1,018,490                   | 3.4%               | 32,038,058          | 2,070,850                   | 3.4%               |
| Reimbursements          | (71,860)           | (73,535)            | (1,674)                     | 2.3%               | (75,329)            | (3,469)                     | 2.4%               |
| Rental Allowance, CAG L | 14,857             | 14,857              | -                           | 0.0%               | 14,857              | -                           | 0.0%               |
| Contract Stations       | 70,807,592         | 70,807,592          | -                           | 0.0%               | 70,807,592          | -                           | 0.0%               |
| Benefits: Former Person | 184,238            | 184,238             | -                           | 0.0%               | 184,238             | -                           | 0.0%               |
| TOTAL                   | 261,910,299        | 266,501,054         | 4,590,754                   | 1.8%               | 270,746,019         | 8,835,719                   | 1.6%               |

#### Description:

This segment includes personnel costs that can be attributed to the Mail Equipment Shops, the facility field offices, and the purchasing field service centers. Segment 13 costs consist of the salaries, benefits, travel, and relocation costs recorded in general ledger sub-accounts 142, 146, and 148. Also included are amounts recorded in account identifier codes related to the same sub-accounts.

**Current Period** 

Actual Fiscal Year: FY 2002

## Cost Segment 14 Transportation

|                           | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|---------------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:                |                   |                     |                             |                    |                     |                             |                    |
| Positions                 |                   |                     |                             | 0.00/              |                     |                             | 0.004              |
| Wkyr                      | -                 | -                   | -                           | 0.0%               |                     | -                           | 0.0%               |
| Expenses (\$000):         |                   |                     |                             |                    |                     |                             |                    |
| Domestic Airmail          | 1,921,037,338     | 2,290,261,470       | 369,224,132                 | 19.2%              | 2,288,511,514       | 367,474,176                 | -0.1%              |
| Foreign Airmail           | 205,094,947       | 265,275,174         | 60,180,226                  | 29.3%              | 248,324,329         | 43,229,382                  | -6.4%              |
| Railroad Services         | 221,088,719       | 227,517,537         | 6,428,818                   | 2.9%               | 237,887,847         | 16,799,127                  | 4.6%               |
| Domestic Water Services   | 25,433,554        | 26,603,752          | 1,170,198                   | 4.6%               | 27,717,406          | 2,283,852                   | 4.2%               |
| Foreign Water Services    | 5,840,308         | 5,912,728           | 72,420                      | 1.2%               | 6,082,245           | 241,937                     | 2.9%               |
| Highway Transportation    | 2,376,546,655     | 2,299,281,957       | (77,264,698)                | -3.3%              | 2,558,232,320       | 181,685,665                 | 11.3%              |
| Terminal: Transit Charges | 377,503,103       | 384,112,875         | 6,609,772                   | 1.8%               | 397,238,713         | 19,735,610                  | 3.4%               |
| TOTAL                     | 5,132,544,625     | 5,498,965,493       | 366,420,868                 | 7.1%               | 5,763,994,374       | 631,449,749                 | 4.8%               |

#### Description:

This segment includes the cost of non-Postal Service contractual resources used to transport domestic mail between Postal Service facilities within the United States of America. Air, highway, rail, and water transportation modes are included. (The cost of Postal Service resources used to transport mail, which include Vehicle Service Drivers and Postal Service owned vehicles, are included in Cost Segment 8.) This segment also included the costs of transporting international mail between the United States and foreign countries, and the impact on international mail transportation of fluctuations in the international currency conversion exchange rates, known as Special Drawing Rights, or SDR's. The cost of overseas military and official U. S. Government mail and an exactly offsetting reimbursement from the U. S. Government is also included in this segment.

**Current Period** 

**Actual Fiscal Year:** 

#### Cost Segment 15 Building Occupancy

|                       | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|-----------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:            | ,                 |                     |                             | }                  |                     |                             |                    |
| Positions             |                   |                     |                             | 0.0%               |                     |                             | 0.00/              |
| Wkyr                  | -                 | -                   | -                           | 0.076              | -                   | -                           | 0.0%               |
| Expenses (\$000):     | :                 |                     |                             |                    |                     |                             |                    |
| Rents                 | 951,423,866       | 987,039,774         | 35,615,907                  | 3.7%               | 1,032,307,876       | 80,884,010                  | 4.6%               |
| Rent Reimbursements   | (60,421,014)      | (62,360,529)        | (1,939,515)                 | 3.2%               | (64,343,593)        | (3,922,579)                 | 3.2%               |
| Fuels                 | 52,023,746        | 54,862,244          | 2,838,498                   | 5.5%               | 57,205,336          | 5,181,590                   | 4.3%               |
| Utilities             | 470,846,515       | 479,420,565         | 8,574,050                   | 1.8%               | 589,278,103         | 118,431,588                 | 22.9%              |
| Communications        | 175,739,128       | 179,517,520         | 3,778,391                   | 2.1%               | 182,279,066         | 6,539,938                   | 1.5%               |
| Bldg. Projects Expend | 118,144,646       | 120,817,506         | 2,672,860                   | 2.3%               | 123,234,868         | 5,090,222                   | 2.0%               |
| Moving Expense        | 2,933,940         | 2,983,230           | 49,290                      | 1.7%               | 3,002,323           | 68,383                      | 0.6%               |
| Reimbursements        | 2,086             | 2,131               | 45                          | 2.1%               | 2,158               | 72                          | 1.3%               |
| Communications        | 1,884,903         | 1,926,074           | 41,171                      | 2.2%               | 1,954,830           | 69,927                      | 1.5%               |
| TOTAL                 | 1,712,577,817     | 1,764,208,515       | 51,630,698                  | 3.0%               | 1,924,920,967       | 212,343,150                 | 9.1%               |

#### Description:

This segment includes the non-capital related non-personnel costs of occupying and maintaining Postal Service owned and rented facilities. These costs include rent, heating fuel, building repairs and alterations, and utilities such as gas, electricity, water, and voice telephone.

Current Period
Actual Fiscal Year: FY 2002

#### Cost Segment 16 Supplies & Services

|                          | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|--------------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:               |                   |                     |                             |                    |                     |                             |                    |
| Positions Positions      | ľ                 |                     |                             |                    |                     |                             |                    |
| Wkyr                     | 230               | 230                 | -                           | 0.0%               | 230                 | -                           | 0.0%               |
| Expenses (\$000):        |                   |                     |                             |                    |                     |                             |                    |
| ADP                      | 506,936,216       | 519,609,622         | 12,673,405                  | 2.5%               | 523,974,342         | 17,038,126                  | 0.8%               |
| Equipment                | 30,779,634        | 31,549,125          | 769,491                     | 2.5%               | 31,814,138          | 1,034,504                   | 0.8%               |
| Custodial                | 89,248,255        | 91,479,461          | 2,231,206                   | 2.5%               | 92,247,888          | 2,999,634                   | 0.8%               |
| Buildings                | 465,795,913       | 677,440,811         | 211,644,898                 | 45.4%              | 783,131,314         | 317,335,401                 | 15.6%              |
| Printing and Production  | 38,684,063        | 39,651,165          | 967,102                     | 2.5%               | 39,984,235          | 1,300,171                   | 0.8%               |
| Accountable Paper        | 160,032,503       | 164,033,316         | 4,000,813                   | 2.5%               | 165,411,196         | 5,378,692                   | 0.8%               |
| Postal Supplies & Serv.  | 1,579,924,693     | 1,771,367,167       | 191,442,474                 | 12.1%              | 2,069,913,064       | 489,988,371                 | 16.9%              |
| Supplies and Services    | (1,884,826)       | (1,931,946)         | (47,121)                    | 2.5%               | (1,948,175)         | (63,349)                    | 0.8%               |
| Other Services           | 6,150,805         | 6,162,114           | 11,309                      | 0.2%               | 6,166,009           | 15,204                      | 0.1%               |
| Reimbursements           | (4,035,071)       | (4,135,947)         | (100,877)                   | L                  | (4,170,689)         | (135,619)                   | 0.8%               |
| Salaries and Benefits    | 13,641,362        | 14,244,445          | 603,083                     | 4.4%               | 14,867,062          | 1,225,700                   | 4.4%               |
| Travel of Persons        | 179,243           | 182,245             | 3,002                       | 1.7%               | 183,402             | 4,159                       | 0.6%               |
| Trans. of Hsld Eff       | 43,542            | 44,271              | 729                         | 1.7%               | 44,552              | 1,010                       | 0.6%               |
| Other Services           | 69,206,678        | 70,824,039          | 1,617,361                   | 2.3%               | 72,505,403          | 3,298,725                   | 2.4%               |
| Supplies and Materials   | 105               | 108                 | 3                           | 2.5%               | 109                 | 4                           | 0.8%               |
| Operating Supplies & Mat | 9,282,670         | 9,514,737           | 232,067                     | 2.5%               | 9,594,661           | 311,991                     | 0.8%               |
| TOTAL                    | 2,963,985,787     | 3,390,034,730       | 426,048,944                 | 14.4%              | 3,803,718,511       | 839,732,724                 | 12.2%              |

#### Description:

This segment includes the non-personnel cost of supplies and spare parts, and the personnel cost of employees at Purchasing Service Centers and Materiel Distribution Centers who purchase and maintain inventories of postal supplies and spare parts, and then distribute them to postal installations. Also included is the cost of printing and reproduction, including postage stock and other accountable paper, and the cost of contractual and other services, except those related to the transportation of mail which are include in Cost Segment 14, and those related to Headquarters Administration which are included in cost segment 18.

Current Period Actual Fiscal Year:

# Cost Segment 17 Research & Development

|                                 | Actual<br>FY 2002 | Estimate<br>FY 2003 |   | Percent<br>FY 2003 |            | Change<br>Amount<br>FY 2004 |      |
|---------------------------------|-------------------|---------------------|---|--------------------|------------|-----------------------------|------|
| Resources;<br>Positions<br>Wkyr | -                 | -                   | - | 0.0%               | -          | -                           | 0.0% |
| Expenses (\$000):               |                   |                     |   |                    |            |                             |      |
| Projects Expensed               | 42,627,219        | 42,627,219          | - | 0.0%               | 42,627,219 | -                           | 0.0% |
| TOTAL                           | 42,627,219        | 42,627,219          | - | 0.0%               | 42,627,219 | <u>-</u>                    | 0.0% |

#### Description:

This segment includes the costs of contractual services related to Research and Development (R&D) initiatives on new technologies and equipment which primarily include efforts to improve mail processing technology, construction engineering, and field industrial engineering. Personnel costs for Postal Service employees engaged in R&D activities are described in Cost Segment 18.

Current Period
Actual Fiscal Year: FY 2002

#### Cost Segment 18 Admin & Area Ops

|                         | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|-------------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:              |                   |                     |                             |                    |                     |                             |                    |
| Positions               |                   | •                   |                             |                    |                     |                             |                    |
| Wkyr                    | 14,218            | 14,218              |                             | 0.0%               | 14,218              | -                           | 0.0%               |
|                         |                   |                     |                             |                    |                     |                             |                    |
| Expenses (\$000):       |                   |                     |                             | i                  |                     |                             |                    |
| Salaries and Benefits   | 7,784,815,073     | 8,378,913,514       | 594,098,441                 | 7.6%               | 8,346,036,759       | 561,221,686                 | -0.4%              |
| Travel of Persons       | 43,142,231        | 43,867,116          | 724,885                     | 1.7%               | 44,148,510          | 1,006,279                   | 0.6%               |
| Trans. of Hsld Eff      | 6,329,682         | 6,436,208           | 106,526                     | 1.7%               | 6,477,583           | 147,901                     | 0.6%               |
| Other Services          | 119,362,955       | 122,933,552         | 3,570,597                   | 3.0%               | 127,545,688         | 8,182,733                   | 3.8%               |
| Supplies and Materials  | 14,456,693        | 14,818,110          | 361,417                     | 2.5%               | 14,982,927          | 526,234                     | 1.1%               |
| Benefits: Former Person | 516,837           | 516,837             | · <del>-</del>              | 0.0%               | 516,837             | -                           | 0.0%               |
| Communications          | (181)             | (186)               | (4)                         | 2.3%               | (191)               | (9)                         | 2.7%               |
| Interest Expense        | 340,091,334       | 340,091,334         |                             | 0.0%               | 340,091,334         | • '                         | 0.0%               |
| Employee Losses         | 42,592            | 42,592              | -                           | 0.0%               | 42,707              | 115                         | 0.3%               |
| TOTAL                   | 8,308,757,216     | 8,907,619,078       | 598,861,862                 | 7.2%               | 8,879,842,155       | 571,084,939                 | -0.3%              |

#### **Description:**

This segment includes the personnel cost of employees at Headquarters, Headquarters related Field Service Units, and Area offices. Non-personnel costs specifically related to Headquarters or Area Administration, and miscellaneous support costs and contingencies which are corporatedwide in nature are also included. Other costs included are awards and lump sum payments made to employees whose personnel costs are included in segments 15, 16, 18, & 19, and corporatewide personnel costs which are not allocated by employee category. Only those awards and lump sum payments which relate to individuals performance or some other circumstance unique to an individual are included in Segment 18. Awards and lump sum payment that are made to all or most employees in an employee category are included with the personnel cost of that employee category. Corporatewide personnel costs include worker's compensation, unemployment compensation, CSRS unfunded liabilities, CSRS annuitant COLAs, annuitant health benefits, annuitant life insurance, repricing of annual leave, annuity protection program, and health benefits for employees on workers' compensation.

Current Period
Actual Fiscal Year:

#### Cost Segment 19 Support Services

|                        | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | i    | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|------------------------|-------------------|---------------------|-----------------------------|------|---------------------|-----------------------------|--------------------|
| Resources:             |                   |                     |                             |      |                     |                             |                    |
| Positions              |                   |                     |                             |      |                     |                             |                    |
| Wkyr                   | 45                | 45                  | -                           | 0.0% | 45                  | -                           | 0.0%               |
| Expenses (\$000):      |                   | :                   |                             |      |                     |                             |                    |
| Salaries and Benefits  | 3,697,417         | 3,834,871           | 137,454                     | 3.7% | 4,018,004           | 320,587                     | 4.8%               |
| Travel of Persons      | 797,654           | 811,055             | 13,401                      | 1.7% | 816,246             | 18,591                      | 0.6%               |
| Trans. of Hsld Eff     | 397               | 404                 | 7                           | 1.7% | 406                 | 9                           | 0.6%               |
| Supplies and Materials | 1,421,176         | 1,421,176           | -                           | 0.0% | 1,421,176           | -                           | 0.0%               |
| Instructional Services | 32,012,029        | 32,757,909          | 745,880                     | 2.3% | 33,557,202          | 1,545,173                   | 2.4%               |
| TOTAL                  | 37,928,673        | 38,825,415          | 896,742                     | 2.4% | 39,813,034          | 1,884,361                   | 2.5%               |

#### Description:

This segment includes the non-personnel cost of equipment maintenance training supplies and services, and the personnel cost of employees at the Maintenance Technical Support Center.

Current Period Actual Fiscal Year:

#### Cost Segment 20 Depreciation & Servwide

|                              | Actual<br>FY 2002 | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|------------------------------|-------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:                   |                   |                     |                             |                    |                     |                             |                    |
| Positions<br>Wkyr            | _                 |                     |                             | 0.0%               |                     |                             | 0.00/              |
| · · · · · · ·                | -                 | -                   | -                           | 0.0%               | •                   | -                           | 0.0%               |
| Expenses (\$000):            |                   |                     |                             |                    |                     |                             |                    |
| Depreciation                 | 2,295,881,958     | 2,592,287,664       | 296,405,706                 | 12.9%              | 2,670,407,981       | 374,526,023                 | 3.0%               |
| Expd Equip & ChargeOffs      | 4,823,076         | 4,935,454           | 112,378                     | 2.3%               | 5,055,879           | 232,803                     | 2.4%               |
| Gain or Loss: Sale of Assets | 5,256,762         | 5,256,762           | -                           | 0.0%               | 5,256,762           | _                           | 0.0%               |
| Other Services               | 114,387,878       | 115,585,695         | 1,197,817                   | 1.0%               | 116,869,288         | 2,481,411                   | 1.1%               |
| Embossed Envelopes           | 5,311,318         | 5,435,071           | 123,754                     | 2.3%               | 5,567,687           | 256,369                     | 2.4%               |
| Ins. Claims & Indemnities    | 141,459,779       | 144,675,972         | 3,216,193                   | 2.3%               | 148,128,998         | 6,669,219                   | 2.4%               |
| Reimbursements               | (133,057,750)     | (133,437,594)       | (379,844)                   | 0.3%               | (133,844,574)       | (786,824)                   | 0.3%               |
| Other Services               | 31,773            | 31,773              | •                           | 0.0%               | 31,773              | •                           | 0.0%               |
| TOTAL                        | 2,434,094,793     | 2,734,770,797       | 300,676,004                 | 12.4%              | 2,817,473,794       | 383,379,001                 | 3.0%               |

#### Description:

This segment includes the cost of capital plant and equipment which consists of depreciation, amortization, and interest on debt. All Postal Service debt currently outstanding was incurred for the acquisition of capital. Also included in segment 20 are claims, losses, and other non-capital amounts written off. Interest on retirement liabilities is reflected in segment 20 so that all interest is included together in the same segment.

**Current Period** 

**Actual Fiscal Year:** 

#### Cost Segment 21 Capital Investments

|                                 | Actual<br>FY 2002   | Estimate<br>FY 2003 | Change<br>Amount<br>FY 2003 | Percent<br>FY 2003 | Estimate<br>FY 2004 | Change<br>Amount<br>FY 2004 | Percent<br>FY 2004 |
|---------------------------------|---------------------|---------------------|-----------------------------|--------------------|---------------------|-----------------------------|--------------------|
| Resources:<br>Positions<br>Wkyr | -                   | -                   | -                           | 0.0%               | -                   | -                           | 0.0%               |
| Expenses (\$000):               |                     |                     |                             |                    |                     |                             |                    |
| Construction                    | 55,216,713          | 534,650,000         | 479,433,287                 | 868.3%             | 622,091,000         | 566,874,287                 | 16.4%              |
| Building Improvements           | <b>158</b> ,452,333 | 518,200,000         | 359,747,667                 | 227.0%             | 360,795,000         | 202,342,667                 | -30.4%             |
| Fixed Mech. Equipment           | 717,021,865         | 840,320,000         | 123,298,135                 | 17.2%              | 1,164,800,000       | 447,778,135                 | 38.6%              |
| Other Vehicles                  | 119,886,123         | 187,600,000         | 67,713,877                  | 56.5%              | 213,023,000         | 93,136,877                  | 13.6%              |
| Window Service Equipment        | 7,300,221           | 133,245,000         | 125,944,779                 | 1725.2%            | 254,006,000         | 246,705,779                 | 90.6%              |
| Admin & General Support         | 201,462,225         | 342,650,000         | 141,187,775                 | 70.1%              | 323,700,000         | 122,237,775                 | -5.5%              |
| TOTAL                           | 1,259,339,480       | 2,556,665,000       | 1,297,325,520               | 103.0%             | 2,938,415,000       | 1,679,075,520               | 14.9%              |

Continue:

Current Period
Actual Fiscal Year:

# Cost Segment 21 Capital Investments

#### **Descriptions:**

This category includes funds for acquisition of sites, design and construction of new postal owned buildings, purchase of existing facilities, and improvement to existing leased and owned post office buildings

#### Mail processing equipment:

The funds planned in this program are for the purchase of fixed mechanization, non-fixed mechanization and other mail handling equipment. Fixed mechanization is custom made to meet the requirements for a particular mail handling operation or a specific building. Non-fixed mechanization consists of automated modules of equipment such as optical character readers, bar code sorters, expanded zip retrofit kits, etc. This program is directed toward reducing costs in mail processing operations.

#### Vehicles:

The vehicle program consists of four vehicle requirement categories: carrier motorization, bulk transfer vehicles for delivery and intra/inter-city transport of the mails, law enforcement vehicles for postal inspector surveillance, and other maintenance of vehicles and buildings.

#### Customer service equipment:

This equipment supports post office lobby, window, and self-service programs. The Postal Service's objective is to render new and improved services to postal customers in the retail area of post offices.

#### Postal support equipment:

Support equipment consists of such items as office machines and furniture, maintenance equipment, and automatic data processing equipment.

Current Period

Actual Fiscal Year: FY 2002

# U.S. POSTAL SERVICE MAIL VOLUME AND REVENUE FISCAL YEARS 2002 - 2004 (IN THOUSANDS)

|                                |                                       | FY 2002 - | ACTUAL     |                                       |             | Y 2003 - E | STIMATE    |         | F           | Y 2004 - E | STIMATE    |         |
|--------------------------------|---------------------------------------|-----------|------------|---------------------------------------|-------------|------------|------------|---------|-------------|------------|------------|---------|
|                                | PIECES OR                             | % CHG.    | 71070712   | % CHG.                                | PIECES OR   | % CHG.     |            | % CHG.  | PIECES OR   | % CHG.     |            | % CHG.  |
|                                | TRANS-                                | FROM      | POSTAL     | FROM                                  | TRANS-      | FROM       | POSTAL     | FROM    | TRANS-      | FROM       | POSTAL     | FROM    |
| CLASSIFICATION                 | ACTIONS                               | SPLY      | REVENUE    | SPLY                                  | ACTIONS     | SPLY       | REVENUE    | SPLY    | ACTIONS     | SPLY       | REVENUE    | SPLY    |
| OPERATING REVENUES             | · · · · · · · · · · · · · · · · · · · |           |            | · · · · · · · · · · · · · · · · · · · |             | L          |            |         | · wis       | ·          |            |         |
| FIRST CLASS                    | 102,378,632                           | -1.23%    | 36,271,490 | 1.63%                                 | 102,036,807 | -0.33%     | 37,921,280 | 4.55%   | 102,498,925 | 0.45%      | 37,976,995 | 0.15%   |
| EXPRESS MAIL                   | 61,280                                | -11.68%   | 910,467    | -8.56%                                | 59,011      | -3.70%     | 944,364    | 3.72%   | 61,647      | 4.47%      | 984,853    | 4.29%   |
| MAILGRAM                       | 2,757                                 | -15.95%   | 1,356      | -0.59%                                | 2,575       | -6.60%     | 1,161      | -14.38% | 2,109       | -18.10%    | 997        | -14.13% |
| PRIORITY (HEAVY PIECES)        | 998,151                               | -10.71%   | 4,719,270  | -3.99%                                | 944,929     | -5.33%     | 4,940,042  | 4.68%   | 900,713     | -4.68%     | 4,794,476  | -2.95%  |
| PERIODICALS                    | 9,689,758                             | -3.85%    | 2,145,165  | -1.87%                                | 9,442,113   | -2.56%     | 2,299,902  | 7.21%   | 9,596,974   | 1.64%      | 2,315,198  | 0.67%   |
| STANDARD MAIL                  | 87,230,637                            | -3.01%    | 15,733,387 | 0.75%                                 | 90,869,777  | 4.17%      | 17,348,001 | 10.26%  | 94,210,469  | 3.68%      | 17,968,618 | 3.58%   |
| PACKAGE SERVICES               | 1,075,087                             | -1.64%    | 2,077,887  | 4.32%                                 | 1,077,260   | 0.20%      | 2,142,811  | 3.12%   | 1,105,325   | 2.61%      | 2,105,974  | -1.72%  |
| U.S. POSTAL SERVICE MAIL       | 424,929                               | 11.65%    | •••        |                                       | 394,444     | -7.17%     |            |         | 447,926     | 13.56%     | •••        |         |
| FREE-FOR-THE-BLIND MAIL        | 56,821                                | 27.49%    |            |                                       | 53,540      | -5.77%     | •••        |         | 54,857      | 2.46%      | •••        |         |
| INTERNATIONAL (FEES INCL.)     | 903,803                               | -16.51%   | 1,579,793  | -8.77%                                | 801,743     | -11.29%    | 1,489,786  | -5.70%  | 916,160     | 14.27%     | 1,652,193  | 10.90%  |
| DOMESTIC FEES                  | ***                                   |           | 322,233    | 8.58%                                 |             |            | 356,854    | 10.74%  | ***         |            | 359,610    | 0.77%   |
| TOTAL VOLUME & REVENUE         |                                       |           |            |                                       |             |            | -          |         |             |            |            |         |
| FROM MAIL                      | 202,821,856                           | -2.24%    | 63,761,048 | 0.53%                                 | 205,682,199 | 1.41%      | 67,444,201 | 5.78%   | 209,795,105 | 2.00%      | 68,158,914 | 1.06%   |
| SPECIAL SERVICES AND OTHER:    |                                       |           |            |                                       |             |            |            |         |             |            |            |         |
| BOX RENTS                      | 444                                   |           | 750,642    | 7.39%                                 | •••         |            | 715,349    | -4.70%  | ***         |            | 842,689    | 17.80%  |
| MONEY ORDER FEES               | 218,047                               | -4.01%    | 239,425    | 6.22%                                 | 224,026     | 2.74%      | 248,315    | 3.71%   | 234,465     | 4.66%      | 266,352    | 7.26%   |
| SPECIAL SERVICES               | 893,510                               | 16.92%    | 1,331,222  | 17.86%                                | 908,599     | 1.69%      | 1,506,422  | 13.16%  | 1,095,226   | 20.54%     | 1,499,779  | -0.44%  |
| OTHER REVENUE NET              | •••                                   |           | 343,714    | 18.97%                                | ***         |            | 459,292    | 33.63%  |             |            | 313,552    | -31.73% |
| TOTAL SPEC. SVCS. &            |                                       |           |            |                                       |             |            | _          |         |             |            |            |         |
| OTHER REVENUE                  |                                       |           | 2,665,003  | 13.75%                                | •••         |            | 2,929,378  | 9.92%   |             | •••        | 2,922,372  | -0.24%  |
| TOTAL OPERATING REVENUE        |                                       |           | 66,426,051 | 1.00%                                 | •••         |            | 70,373,579 | 5.94%   | ,,          | •••        | 71,081,286 | 1.01%   |
| APPROPRIATIONS:                |                                       |           |            |                                       |             |            |            |         |             |            |            |         |
| APPROPRIATIONS REVENUE         | •••                                   |           | 47,619     | -28.81%                               | ***         |            | 31,014     | -34.87% | ***         |            | 36,521     | 17.76%  |
| TOTAL REVENUES                 |                                       |           | 66,473,670 | 0.97%                                 | •••         |            | 70,404,593 | 5.91%   | ***         | •••        | 71,117,807 | 1.01%   |
| INTEREST AND INVESTMENT INCOME |                                       | <b>»</b>  | 35,663     | 4.89%                                 |             |            | 33,100     | -7.19%  | ***         |            | 33,838     | 2.23%   |
| TOTAL REVENUE                  |                                       |           | 66,509,333 | 0.97%                                 |             |            | 70,437,693 | 5.91%   |             |            | 71,151,645 | 1.01%   |

#### U. S. POSTAL SERVICE SPECIAL SERVICES TRANSACTIONS AND POSTAL REVENUE FISCAL YEARS 2002 - 2004

#### (IN THOUSANDS)

|             | FY 2002                              | ACTUAL  |  |  | FY 2003 E  | STIMATE   |  |   | FY 2004 E   | STIMATE  |   |
|-------------|--------------------------------------|---|--|--|--|---|--|---|---|--|---|
| TRANS -     | % CHANGE                             | 1   | % CHANGE   | TRANS -  | % CHANGE   |   | % CHANGE   | TRANS   | % CHANGE  | ,  | % CHANGE  |
| ACTIONS     | FROM SPLY                            | REVENUE   | FROM SPLY  | ACTIONS  | FROM SPLY  | REVENUE   | FROM SPLY  | ACTIONS   | FROM SPLY   | REVENUE  | FROM SPLY   |
| ·           |                                      | ·   |  | <b></b>  |  |   |  | <b></b>   |   | <u> </u>   | <u> </u>  |
|             |                                      |   | ,  | 1  |  |   | •  | 1   |   |  |   |
|             |                                      |   |  | 1  | ·  |   |  |   |   |  | T   |
| 9,143       | -19.89%                              | 86,650  | -11.90%  | 9,103  | -0.44%   | 88,688  | 2.35%  | 7,585   | -16.68%]  | 73,961   | -16.61%   |
| <del></del> |                                      |   |  |  |  |   |  |   |   |  | T   |
| 283,468     | 5.40%                                | 613,755   | 24.05%]  | 318,992  | 12.53%   | 742,529   | 20.98%   | 304,913   | -4.41%  | 709,704  | -4.42%  |
|             |                                      |   |  |  | <del></del>  |   | T - 2 - 2 - 2 - 2 - 2  |   | T   | 400.070  | 1 4 000/  |
| 59,805      | -0.28%                               | 135,180   | 9.77%  | 56,833   | 4.97%]   | 132,472   | -2.00%   | 55,745  | -1.91%  | 129,879  | -1.96%  |
|             | 7 57 450                             |   | <del></del> /  | 701 440  | 1 0.000/   | 540.745   | 1 42 520/  | 704 000   | 20.049/   | FF0 042  | 7 229/  |
| 535,510     | 27.15%                               | 452,548   | 22.05%   | 521,413  | -2.63%   | 513,745   | 13.52%   | 724,990   | 39.04%  | 550,612  | 7.22%   |
| ı           |                                      |   | , , , , , , , , , , , , , , , , , , ,  | 1  |  |   | 1  | 1   |   |  |   |
| 2.204       | T 40 00%                             | 42.760  | 1 40 439/  | 2 250  | T 4 449/   | 42 942  | T 6 66%  | 1 003   | 11 74%  | 11 334   | -11.75%   |
| 2,204       | -16.00%                              | 13,700  | -10.1270   | 2,230  | -1,1470  | 12,043  | -0.00 /6   | 1,333   | -11.7-7/0]  | 11,004   | 1 -11.737   |
| ·           | <del>1</del>                         | 20 220  | T 9 139/   |  | T  | 16 145  | T -44 95%  |   | T   | 24 089   | 49.20%  |
|             | <u></u>                              | 23,323  | 0.13/6   |  | <u> </u>   | 10,170  | 1 -44.33 /6  | <del></del>   |   | 24,000   | 40.207  |
| 0           | <del></del>                          | 750 642   |  | <del> </del>   | 1  | 715 349   | 4 70%  | <del> </del>  | T   | 842,689  | 17.80%  |
|             |                                      | 130,042   | <u> </u>   | <del></del>  | <u> </u>   | 110,040   | 1 4  | <del>                                     </del>  | <del></del>   | 0 12,000   | 1   |
| 1           |                                      |   | ,  | 1  |  |   | ,  | 1   |   |  |   |
| 890,210     | 52 50%                               | 2 081 864   | 131 53%  | 908,599  | 2.07%  | 2 221 771   | 6.72%  | 1,095,226   | 20.54%  | 2 342 468  | 5.43%   |
|             | 9,143 283,468 59,805 535,510 2,284 0 | TRANS - ACTIONS       % CHANGE FROM SPLY         9,143       -19.89%         283,468       5.40%         59,805       -0.28%         535,510       27.15%         2,284       -16.00%             0 | 9,143 -19.89% 86,650  283,468 5.40% 613,755  59,805 -0.28% 135,180  535,510 27.15% 452,548  2,284 -16.00% 13,760 29,329  0 750,642 | TRANS - ACTIONS         % CHANGE FROM SPLY         REVENUE         % CHANGE FROM SPLY           9,143         -19.89%         86,650         -11.90%           283,468         5.40%         613,755         24.05%           59,805         -0.28%         135,180         9.77%           535,510         27.15%         452,548         22.05%           2,284         -16.00%         13,760         -10.12%             29,329         8.13%           0          750,642 | TRANS - ACTIONS         % CHANGE FROM SPLY         REVENUE         % CHANGE FROM SPLY         TRANS - ACTIONS           9,143         -19.89%         86,650         -11.90%         9,103           283,468         5.40%         613,755         24.05%         318,992           59,805         -0.28%         135,180         9.77%         56,833           535,510         27.15%         452,548         22.05%         521,413           2,284         -16.00%         13,760         -10.12%         2,258             29,329         8.13%            0          750,642 | TRANS - ACTIONS         % CHANGE FROM SPLY         REVENUE         % CHANGE FROM SPLY         TRANS - ACTIONS         % CHANGE FROM SPLY           9,143         -19.89%         86,650         -11.90%         9,103         -0.44%           283,468         5.40%         613,755         24.05%         318,992         12.53%           59,805         -0.28%         135,180         9.77%         56,833         -4.97%           535,510         27.15%         452,548         22.05%         521,413         -2.63%           2,284         -16.00%         13,760         -10.12%         2,258         -1.14%             29,329         8.13%             0          750,642 | TRANS - ACTIONS         % CHANGE FROM SPLY         REVENUE         % CHANGE FROM SPLY         TRANS - ACTIONS         % CHANGE FROM SPLY         REVENUE           9,143         -19.89%         86,650         -11.90%         9,103         -0.44%         88,688           283,468         5.40%         613,755         24.05%         318,992         12.53%         742,529           59,805         -0.28%         135,180         9.77%         56,833         -4.97%         132,472           535,510         27.15%         452,548         22.05%         521,413         -2.63%         513,745           2,284         -16.00%         13,760         -10.12%         2,258         -1.14%         12,843             29,329         8.13%           16,145           0          750,642           715,349 | TRANS - ACTIONS         % CHANGE FROM SPLY         % CHANGE FROM SPLY         TRANS - ACTIONS         % CHANGE FROM SPLY         % CHANGE FROM | TRANS - ACTIONS         % CHANGE FROM SPLY         % CHANGE FROM SPLY         TRANS - ACTIONS         % CHANGE FROM SPLY         % CHANGE FROM SPLY         REVENUE         % CHANGE FROM SPLY         TRANS - ACTIONS           9,143         -19.89%         86,650         -11.90%         9,103         -0.44%         88,688         2.35%         7,585           283,468         5.40%         613,755         24.05%         318,992         12.53%         742,529         20.98%         304,913           59,805         -0.28%         135,180         9.77%         56,833         -4.97%         132,472         -2.00%         55,745           535,510         27.15%         452,548         22.05%         521,413         -2.63%         513,745         13.52%         724,990           2,284         -16.00%         13,760         -10.12%         2,258         -1.14%         12,843         -6.66%         1,993             29,329         8.13%           16,145         -44,95%            0          750,642           715,349         -4.70% | TRANS - ACTIONS         % CHANGE FROM SPLY         % CHANGE FROM SPLY         TRANS - ACTIONS         % CHANGE FROM SPLY         REVENUE         % CHANGE FROM SPLY         TRANS - ACTIONS         % CHANGE FROM SPLY         ACTIONS         TAGE         ACTIONS         FROM SPLY         ACTIONS         TAGE         ACTIONS         TAGE         ACTIONS         TAGE         ACTIONS         TAGE         ACTIONS         TAGE         ACTIONS         TAGE         ACTIONS <t< td=""><td>TRANS - % CHANGE ACTIONS FROM SPLY REVENUE FROM</td></t<> | TRANS - % CHANGE ACTIONS FROM SPLY REVENUE FROM |

#### SPECIAL SERVICES TRANSACTIONS AND POSTAL REVENUE

SE-2

### SELECTED OPERATING STATISTICS

|                                  | FY             | 1971         | FY 200                                | 2 ACTUAL  | FY 2003 | ESTIMATE  | FY 2004       | ESTIMATE                               |
|----------------------------------|----------------|--------------|---------------------------------------|-----------|---------|-----------|---------------|--|
|                                  |                | % CHANGE     |                                       | % CHANGE  |         | % CHANGE  |               | % CHANGE                               |
| ITEM                             | AMOUNT         | FROM SPLY    | AMOUNT                                | FROM SPLY | AMOUNT  | FROM SPLY | AMOUNT        | FROM SPLY                              |
|                                  |                |              |                                       |           |         |           |               | ,                                      |
| MAIL VOLUME (BILLIONS OF PIECES) |                |              |                                       | 0.00      | 205.7   | 4.40/     | 209.7         | 1.9%                                   |
| (GFY)                            | 87.0           | 2.5%         | 202.8                                 | -2.2%     | 205.7   | 1.4%      | 209.7         | 1.5 /6                                 |
|                                  | 1              |              |                                       |           |         |           |               |  |
| CITY DELIVERY:                   | 100 000        | 4.00/        | 165,798                               | -1.2%     | 165,584 | -0.1%     | 164,963       | -0.4%                                  |
| NUMBER OF ROUTES                 | 132,923        | 1.9%<br>2.0% |                                       | 0.5%      | 84.7    | 0.6%      | 85.2          | 0.5%                                   |
| POSSIBLE DELIVERIES (MILLIONS)   | 57.0           | 2.0%         | 04.2                                  | 0.576     | 04.7    | 0.078     | 03.2          | 0.070                                  |
| Thinks he were                   | 1              |              |                                       |           |         |           |               |  |
| RURAL DELIVERY:                  | 24 547         | -1.5%        | 69,361                                | 0.4%      | 70,994  | 2.4%      | 72,247        | 1.8%                                   |
| NUMBER OF ROUTES                 | 31,517<br>66.0 | 1.3%         | <del> </del>                          | 0.8%      | 45.5    | -0.7%     | 45.4          | -0.2%                                  |
| AVERAGE DAILY ROUTE MILES        | 00.0           | 1.376        | 45.6                                  | 0.076     | 43.0    | -0.1770   | 10.1          |  |
| DOST OFFICES.                    | 1              |              |                                       |           |         |           |               |  |
| POST OFFICES:                    | 5,162          | 3.7%         | 8,587                                 | 2.6%      | 8,637   | 0.6%      | 8,687         | 0.6%                                   |
| CAG H L                          | 7,396          | 0.9%         | · · · · · · · · · · · · · · · · · · · | 1.5%      | 8,891   | 0.0%      |               | 0.0%                                   |
| CAC K                            | 12,551         | -0.7%        | <del> </del>                          | -3.9%     | 8,622   | -0.6%     | <del></del> - | -0.6%                                  |
| CAG I                            | 6,838          | -3.0%        | <del></del>                           | -4.9%     | 1,591   | -3.0%     |               | -3.1%                                  |
| CAG L                            | 0,000          | 0.070        | .,                                    |           |         |           |               |  |
| TOTAL                            | 31,947         | -0.2%        | 27,791                                | -0.3%     | 27,741  | -0.2%     | 27,691        | -0.2%                                  |
| TOTAL                            | 0.1,0.1        |              | 1                                     | 1         |         | <u> </u>  |               |  |
| CONTRACT STATIONS                | 4,437          | -10.6%       | 2,500                                 | -13.1%    | 2,600   | 4.0%      | 2,700         | 3.8%                                   |
|                                  | <u> </u>       | ·            |                                       | <u> </u>  |         |           |               |  |
| TOTAL ACTIVE VEHICLE FLEET:      | 7              |              |                                       |           |         |           |               |  |
| (NUMBER)                         | 83,095         | 9.3%         | 208,921                               | 0.3%      | 206,814 | -1.0%     | 208,775       | 0.9%                                   |
|                                  | <u>. L </u>    | <u> </u>     |                                       |           |         |           |               |  |
| INTERIOR SPACE OCCUPIED:         | 1              |              |                                       |           |         |           |               | ······································ |
| (THOUSAND OF SQ. FT.)            | 158,997        | 1.8%         | 328,175                               | 0.6%      | 329,624 | 0.4%      | 334,066       | 1.3%                                   |
|                                  | <del></del>    | <del> </del> |                                       |           |         |           |               |  |

#### SELECTED OPERATING STATISTICS

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